



What is a GSA Schedule?

The GSA Schedule, also known as Multiple Awards Schedule (MAS) and Federal Supply Schedule (FSS), **simplifies selling products, services, and facilities to all U.S. Government agencies.** Schedules provide an efficient way to connect government buyers to any size business which produces high-quality products and state-of-the-art services.

The GSA Schedule process **allows purchasers an easy way to buy all in one place.** Put simply, the GSA Schedule acts like an Amazon for government consumers. Additionally, **GSA contracts are government-wide,** meaning they can be utilized across all government agencies, including the DOD, FEMA, the Department of Energy, and many others. These high profile agencies can **develop your business for the future.**

At B2G Connect, we have the **tools and know-how to help you accomplish your goals.** We're here to **simplify the GSA Schedule Contracting process** and make it smoother every step of the way. Successfully selling to the U.S. government can be very appealing, but it is daunting to take on alone. Let us help you improve your business and bring it the revenue it seeks.

Eligibility:

While many qualifications change on a case to case basis, most GSA Schedule contracts require a company to be in business for at least two years and show healthy financials. Other qualifications include:

- Proven past performance
- Commercially available products/services/facilities
- Be SAM Registered
- Your business offers products/services that are in demand by the government.
- There is a MAS Schedule that covers the products/ services your business offers.

Benefits:

- Access to trillions of dollars in spending
- Ability to sell an unlimited number of your Products/ Services to all agencies
- Improved Sales Process that is both shorter and simplified
- IDIQ (Indefinite Delivery, Indefinite Quantity)
- Limited competition
- No bidding
- Fair and Reasonable pricing

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