



## What is a National WBE Certification?

A Women-Business Enterprise (WBE) Certification is a national-level designation for companies 51% owned and operated by one or more women.

Although the WOSB/EDWOSB Certification at the Federal level is ideal for women-owned businesses, the WBE certificate offers far easier qualification criteria. For entities who have not been in business for a long time or aren't making needed revenue, the WBE Certification will give you an opportunity at millions of dollars in set-asides.

Above all else, a WBE Certification gives firms access to purchasing networks. For the most part, an average entity cannot sell to corporate or nationally known companies. The Women Business Enterprise Certification gives your business access to large companies looking to meet their goals.

Eligibility for a Women-Business Enterprise Certification does vary from case to case. However, if your business meets the above requirements, B2G will be able to guide you through the process of becoming certified.

## **Eligibility**:

The minimum requirements to qualify as a WBE with the Women's Business Enterprise National Council (WBENC) or any other WBE program administered by a city, county, state, or nation are:

- Owners are Women U.S. Citizens or legal residents.
- A for-profit business located in the United States.
- 51% owned by a woman, or a group of women who are verified owners.
- The top executive officer, responsible for daily operations, is a woman with technical expertise

## **Benefits:**

Receiving a WBE Certification will give your women-owned business access to National, State, City, Local, and Municipal. Government spending. These agencies are mandated to spend between 5% - 20% on WBE Certified firms. More benefits include:

- Percentage of Fortune 1000 Company spending
- Training and educational programs exclusive to Women-Owned Businesses
- Networking opportunities
- Listed in National Supplier Databases
- Mentorship programs
- Connections with buyers looking to meet subcontracting goals.
- Growth in Annual Revenue
- Personalized business exposure.

## What B2G Can Do for Your Business

B2G is a third-party Government Contracting service that will help your business become WBE Certified. Paperwork, complex language, and adhering to Government policies can be a nightmare. Our on-hand experts will assist you every step of the way. We have the tools and know-how to help you accomplish your goals. Call us today to get the Women-Business Enterprise process started.



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